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# **1969 operating ratios**

**of second district member banks**

**FEDERAL RESERVE BANK of NEW YORK**

FEDERAL RESERVE BANK  
OF NEW YORK

November 23, 1970

*To All Member Banks in the  
Second Federal Reserve District:*

We are pleased to send you this report on the 1969 operating ratios of 361 member banks in the Second Federal Reserve District, although we regret the delay in its publication.

We believe you will find this report useful in analyzing your operating performance and comparing it with the results for banks of similar size and deposit structure. The data are not comparable with results for prior years because of the 1969 revisions in the underlying reports submitted by member banks, as well as other changes in the ratios. In the future, however, you will again be able to make year-to-year comparisons for your bank, and we hope that the new set of ratios will become an increasingly useful management tool.

Because of the revisions and processing delays, we have not presented our usual summary analysis of the composite income data for Second District banks. We have instead included a discussion of some of the major changes that are reflected in this year's operating ratios.

If you have any questions about this report, or desire additional copies, you may contact our Banking Studies Department.

ALFRED HAYES,  
*President*

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## Revisions in the Operating Ratios

A number of major revisions were made in both the Report of Condition and the Report of Income in 1969. These changes required many modifications in the computation of operating ratios and provided an opportunity to revise our annual publication of the ratios of member banks in the Second Federal Reserve District. The new set of ratios includes more detailed and relevant information for analyzing member bank operations. Because of the revisions, few of the 1969 ratios are comparable with those of previous years. The major changes in the condition and income reports, the revisions in the ratios themselves, and the new format of this publication are discussed below.

### Changes in the Reports of Condition and Income

In both the condition and income reports for 1969, banks with total assets of \$50 million or more were required to report on an accrual accounting basis. Previously banks had been allowed to submit reports on either a cash or an accrual basis. (Effective in 1970, accrual accounting is required of banks with total resources of \$25 million or more.) Moreover, banks were required, for the first time, to submit their condition and income statements on a consolidated basis, including their bank premises subsidiaries and other domestic subsidiaries that are majority-owned.

The new reports also require banks to provide several new breakdowns, such as the segregation of trading account securities and the division of portfolio securities into four accounts. On the condition report, loans and securities are now reported on a gross basis rather than net of reserves. The income report has been substantially affected by the inclusion of loan losses and interest on capital notes and debentures as operating expenses. Finally, income taxes must be allocated between operating earnings and such non-operating accounts as net securities gains or losses.

### Changes in the operating ratios

The new terminology used to label many of the ratios reflects the changes made in the underlying statements. But other changes and additions are less apparent. Profitability (ratios 1 and 2) is now shown as the return on equity capital, which is defined to include all reserves since reserves are essentially a segregation of net worth. Cash dividends declared as a percentage of net income (ratio 3) shows the "pay-out ratio."

In the section showing the sources and disposition of income, several expense items are included as percentages of total assets (ratios 4-11). For making comparisons between banks of similar size, ratios based on total assets may prove more useful than those based on total operating income — as in past years — because the latter may be subject to wider variation.

The greater detail provided for portfolio securities is reflected in a number of ratios. Interest income on each type of security is given as a percentage of total operating income (ratios 12-15) and the rates of return are given in ratios 35-38. Also, each category is shown as a percentage of total assets (ratios 41-44). A new section shows the distribution of loans by type (ratios 48-52). A new ratio—income taxes to pre-tax income (ratio 56)—indicates the effective tax rate paid by member banks.

### Revised classification of banks

As in prior years, average ratios are presented for groups of banks divided by deposit size and subdivided by the proportion of time deposits to total deposits. This year most of these statistical classes have been revised in an attempt to group banks more homogeneously. To the extent that size and deposit structure differences are minimized within the various groups of banks, differences between the operating results of an individual bank and the averages of its



group will reflect primarily factors within the control of management. Variations may be explained, for example, by policy decisions as to the structure of the loan or security portfolios, by the rates of interest paid on deposits or borrowed money, or by the number of employees and their salaries.

**“Highest Quartile” column**

An innovation in this year’s report is the addition of a column headed “Highest Quartile” for each group of banks. Within each deposit size and structure class, the banks were arranged in order of profit-

ability, using the ratio of net income to total assets (ratio 11). The averages of the ratios of those banks ranking in the top 25 per cent of this array are shown in the Highest Quartile column.

Comparison of a bank’s ratios with the results of the higher-earning banks in its deposit size and structure group may prove useful in pointing out the areas in which bank management can work to improve profitability. It should be noted, however, that there are many possible explanations for differences in individual bank results. Comparisons with high-earning banks should include careful consideration of any special circumstances faced by an individual bank.

# 1969 Average Operating Ratios of Member Banks in the Second Federal Reserve District

	All Second District Member Banks*	Money Market Banks**	All other banks with deposits of—					YOUR BANK
			Under \$5 Million	\$5-\$10 Million	\$10-\$50 Million	\$50-\$150 Million	Over \$150 Million	
<b>PROFITABILITY</b>								
Number of banks.....	361	9	44	46	161	55	46	
<b>Percentage of Equity Capital Including All Reserves</b>								
1. Income after taxes and before securities gains (losses) <sup>a</sup> .....	10.48	9.11	7.75	9.84	10.81	11.23	11.99	
2. Net income.....	10.06	7.95	7.18	9.79	10.22	11.09	11.68	
<b>Percentage of Net Income</b>								
3. Cash dividends declared.....	33.66	67.54	28.24	39.70	28.82	37.19	38.91	
<b>SOURCES AND DISPOSITION OF INCOME</b>								
<b>Percentage of Total Assets</b>								
4. Total operating income.....	5.83	5.17	5.68	5.76	5.82	5.99	6.04	
5. Salaries, wages and fringe benefits.....	1.36	1.12	1.49	1.39	1.30	1.37	1.43	
6. Interest on deposits.....	1.99	.85	1.78	1.93	2.11	2.15	1.81	
7. Net occupancy expense of bank premises.....	.21	.17	.17	.19	.20	.25	.26	
8. All other operating expenses.....	.98	1.87	1.11	.92	.90	.94	1.14	
9. Total operating expenses.....	4.55	4.02	4.56	4.44	4.53	4.72	4.66	
10. Income after taxes and before securities gains (losses) <sup>a</sup> .....	.89	.69	.75	.91	.90	.94	.96	
11. Net income.....	.85	.60	.68	.90	.85	.93	.94	
<b>Percentage of Total Operating Income</b>								
12. Interest on U. S. Treasury securities.....	12.17	5.40	19.17	15.89	12.10	8.43	7.76	
13. Interest on securities of U. S. Govt. agencies & corporations.....	2.43	.53	2.44	3.42	3.00	1.67	.77	
14. Interest on obligations of States and political subdivisions.....	8.29	5.85	4.96	5.92	8.42	11.35	10.24	
15. Interest and dividends on all other securities.....	.52	.35	.74	.61	.49	.43	.49	
16. Interest and fees on loans <sup>b</sup> .....	68.29	71.98	66.30	67.23	68.38	67.88	70.70	
17. All other operating income <sup>c</sup> .....	8.26	15.87	6.37	6.91	7.58	10.21	10.01	
18. Total operating income.....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
19. Service charges on deposit accounts <sup>d</sup> (part of item 17).....	4.88	1.09	4.91	4.76	5.12	5.24	4.38	
20. Trust department income <sup>e</sup> (part of item 17).....	2.26	8.45	—	.96	1.14	2.79	2.91	
21. Salaries and wages.....	20.44	18.26	23.82	21.45	19.68	19.70	20.14	
22. Officer and employee benefits.....	2.95	3.17	2.69	2.83	2.77	3.23	3.56	
23. Interest on deposits.....	34.13	16.66	31.36	33.59	36.48	36.06	30.21	
24. Interest on borrowed money.....	1.06	13.32	.37	.08	.25	.74	3.55	
25. Net occupancy expense of bank premises.....	3.72	3.49	3.15	3.47	3.59	4.23	4.41	
26. Provision for loan losses (net).....	1.87	1.18	4.39	1.38	1.69	1.20	1.50	
27. All other operating expenses.....	13.81	21.99	14.19	14.22	13.28	13.48	13.69	
28. Total operating expenses.....	78.01	78.10	79.99	77.04	77.77	78.69	77.08	
29. Interest on capital notes and debentures <sup>d</sup> (part of item 27).....	1.25	1.00	—	—	1.38	1.20	1.23	
30. Income before taxes and securities gains (losses).....	21.98	21.89	20.00	22.95	22.22	21.30	22.91	
31. Income after taxes and before securities gains (losses) <sup>a</sup> .....	15.64	13.33	13.56	15.85	15.98	16.06	16.17	
32. Net securities gains (+) or losses (-) after tax effect.....	— .80	— 1.65	— 1.17	— .35	— 1.05	— .33	— .43	
33. All other additions and subtractions (net) <sup>e</sup> .....	‡	‡	— .20	+ .24	— .03	+ .05	+ .09	
34. Net income.....	14.84	11.68	12.17	15.74	14.89	15.78	15.82	
<b>RATES OF RETURN ON SECURITIES AND LOANS</b>								
<b>Return on Securities<sup>f</sup></b>								
35. Interest on U. S. Treasury securities.....	5.13	5.56	5.07	5.15	5.14	4.94	5.27	
36. Interest on securities of U. S. Govt. agencies & corporations.....	4.33	8.82	2.03	2.83	4.69	5.01	5.07	
37. Interest on obligations of States and political subdivisions.....	3.60	4.51	3.32	3.43	3.57	3.73	3.78	
38. Interest and dividends on all other securities.....	6.61	6.63	5.32	4.73	7.42	7.14	6.22	
<b>Return on Loans<sup>g</sup></b>								
39. Interest and fees on loans.....	7.50	8.15	7.48	7.70	7.39	7.52	7.56	
40. Net losses (-) or recoveries (+) on loans.....	— .12	— .12	— .15	— .05	— .12	— .13	— .14	
<b>DISTRIBUTION OF ASSETS</b>								
<b>Percentage of Total Assets</b>								
41. U. S. Treasury securities <sup>f</sup> .....	13.58	4.98	21.22	17.08	13.44	10.27	8.92	
42. Securities of other U. S. Govt. agencies & corporations <sup>f</sup> .....	2.36	.53	2.57	3.20	2.96	1.39	.72	
43. Obligations of States and political subdivisions <sup>f</sup> .....	13.13	6.66	8.41	9.71	13.40	17.57	16.05	
44. All other securities <sup>f</sup> .....	.55	.27	.98	.77	.49	.35	.42	
45. Gross loans <sup>b</sup> .....	56.10	50.68	53.00	55.54	56.91	55.98	57.98	
46. Cash assets.....	12.08	30.33	12.43	11.87	10.85	11.89	12.91	
47. Real estate assets.....	1.41	.92	1.16	1.53	1.45	1.38	1.48	
<b>DISTRIBUTION OF LOANS</b>								
<b>Percentage of Gross Loans<sup>b</sup></b>								
48. Real estate loans.....	37.08	6.31	35.99	36.48	40.57	38.01	31.42	
49. Loans to farmers.....	3.30	.03	10.60	6.12	2.39	.78	.37	
50. Commercial and industrial loans.....	20.00	57.39	14.48	14.80	17.16	22.23	30.50	
51. Consumer loans to individuals.....	28.20	7.49	28.55	28.67	29.03	30.49	25.86	
52. All other loans <sup>b</sup> .....	11.38	28.75	10.35	13.91	10.84	8.47	11.82	
<b>OTHER RATIOS</b>								
53. Total capital accounts and reserves to total assets <sup>h</sup> .....	9.31	8.03	12.04	9.60	8.67	8.75	9.60	
54. Time and savings deposits to total deposits.....	56.47	21.73	55.06	55.89	60.47	58.09	49.29	
55. Interest on time and savings deposits to total time deposits.....	4.05	5.64	3.64	3.91	3.94	4.29	4.37	
56. Income taxes to net income plus income taxes.....	20.45	26.43	22.68	25.96	20.27	13.87	20.18	
57. Interest and fees on loans excluding Federal funds.....	7.02	7.22	7.14	6.89	6.87	7.13	7.34	
<b>DOLLAR AMOUNTS IN THOUSANDS</b>								
58. Average total deposits.....	\$244,089	\$6,528,982	\$3,262	\$7,345	\$23,818	\$96,324	\$429,158	
59. Average equity capital including all reserves.....	\$26,093	\$732,265	\$443	\$790	\$2,256	\$9,479	\$41,062	

Notes are on page 10.



## Member Banks with Deposits under \$5 Million

	Time deposits to total deposits						YOUR BANK
	Under 50 per cent		50-60 per cent		Over 60 per cent		
	Group Average	Highest Quartile	Group Average	Highest Quartile	Group Average	Highest Quartile	
<b>PROFITABILITY</b>	Number of banks						
	8	3	21	6	15	4	
<b>Percentage of Equity Capital Including All Reserves</b>							
1. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	9.63	14.84	7.52	11.29	7.09	13.08	
2. Net income . . . . .	8.67	12.04	7.14	11.20	6.45	12.24	
<b>Percentage of Net Income</b>							
3. Cash dividends declared . . . . .	33.89	22.44	27.21	23.52	26.68	20.70	
<b>SOURCES AND DISPOSITION OF INCOME</b>							
<b>Percentage of Total Assets</b>							
4. Total operating income . . . . .	5.23	5.38	5.60	5.90	6.04	6.19	
5. Salaries, wages and fringe benefits . . . . .	1.58	1.49	1.47	1.60	1.47	1.07	
6. Interest on deposits . . . . .	1.06	.88	1.80	1.70	2.15	2.39	
7. Net occupancy expense of bank premises . . . . .	.21	.23	.17	.16	.13	.05	
8. All other operating expenses . . . . .	.95	.78	.97	.77	1.40	.81	
9. Total operating expenses . . . . .	3.82	3.38	4.42	4.24	5.17	4.33	
10. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	.98	1.48	.85	1.31	.47	1.54	
11. Net income . . . . .	.90	1.25	.80	1.30	.39	1.44	
<b>Percentage of Total Operating Income</b>							
12. Interest on U. S. Treasury securities . . . . .	24.29	18.50	17.12	15.00	19.32	15.31	
13. Interest on securities of U. S. Govt. agencies & corporations . . . . .	.75	.96	2.87	.98	2.73	1.22	
14. Interest on obligations of States and political subdivisions . . . . .	3.41	3.19	5.75	7.05	4.68	8.12	
15. Interest and dividends on all other securities . . . . .	.39	.48	.85	.51	.77	.16	
16. Interest and fees on loans <sup>b</sup> . . . . .	63.44	71.58	66.83	69.71	67.08	70.84	
17. All other operating income <sup>c</sup> . . . . .	7.68	5.27	6.56	6.72	5.39	4.32	
18. Total operating income . . . . .	100.00	100.00	100.00	100.00	100.00	100.00	100.00
19. Service charges on deposit accounts <sup>d</sup> (part of item 17) . . . . .	6.46	—	5.05	5.16	3.98	3.17	
20. Trust department income <sup>d</sup> (part of item 17) . . . . .	—	—	—	—	—	—	
21. Salaries and wages . . . . .	28.44	25.10	23.71	23.80	21.50	16.33	
22. Officer and employee benefits . . . . .	2.69	2.92	2.48	2.84	2.98	1.13	
23. Interest on deposits . . . . .	19.70	15.90	32.70	29.52	35.71	38.74	
24. Interest on borrowed money . . . . .	.53	.18	.28	.05	.41	1.10	
25. Net occupancy expense of bank premises . . . . .	4.40	4.32	3.24	2.81	2.35	.92	
26. Provision for loan losses (net) . . . . .	1.65	.86	2.47	.53	8.55	.63	
27. All other operating expenses . . . . .	14.97	13.23	14.07	12.14	13.93	10.90	
28. Total operating expenses . . . . .	72.41	62.53	78.98	71.71	85.46	69.78	
29. Interest on capital notes and debentures <sup>d</sup> (part of item 27) . . . . .	—	—	—	—	—	—	
30. Income before taxes and securities gains (losses) . . . . .	27.58	37.46	21.01	28.28	14.53	30.21	
31. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	19.04	27.76	15.05	22.56	8.55	25.12	
32. Net securities gains (+) or losses (-) after tax effect . . . . .	- 1.19	- 3.66	- .65	+ .56	- 1.90	- 1.04	
33. All other additions and subtractions (net) <sup>e</sup> . . . . .	- .16	- .44	- .22	- .77	- .21	- .48	
34. Net income . . . . .	17.68	23.66	14.17	22.35	6.42	23.59	
<b>RATES OF RETURN ON SECURITIES AND LOANS</b>							
<b>Return on Securities<sup>f</sup></b>							
35. Interest on U. S. Treasury securities . . . . .	4.92	5.80	4.90	5.68	5.39	5.42	
36. Interest on securities of U. S. Govt. agencies & corporations . . . . .	1.16	1.09	1.92	1.88	2.66	1.97	
37. Interest on obligations of States and political subdivisions . . . . .	2.80	2.50	3.48	3.53	3.36	3.77	
38. Interest and dividends on all other securities . . . . .	5.88	9.61	5.05	6.52	5.41	5.13	
<b>Return on Loans<sup>g</sup></b>							
39. Interest and fees on loans . . . . .	8.00	8.29	7.10	6.88	7.73	7.63	
40. Net losses (-) or recoveries (+) on loans . . . . .	- .14	- .14	- .21	- .05	- .06	- .06	
<b>DISTRIBUTION OF ASSETS</b>							
<b>Percentage of Total Assets</b>							
41. U. S. Treasury securities <sup>f</sup> . . . . .	26.26	16.82	19.02	14.96	21.60	16.17	
42. Securities of other U. S. Govt. agencies & corporations <sup>f</sup> . . . . .	1.10	2.17	2.96	1.79	2.82	.94	
43. Obligations of States and political subdivisions <sup>f</sup> . . . . .	5.64	6.38	9.78	11.51	7.98	14.14	
44. All other securities <sup>f</sup> . . . . .	.62	.41	.98	.66	1.18	.20	
45. Gross loans <sup>b</sup> . . . . .	46.88	51.70	53.90	58.06	54.99	58.21	
46. Cash assets . . . . .	18.32	21.64	12.11	11.82	9.76	9.55	
47. Real estate assets . . . . .	.93	.71	1.07	1.04	1.41	.59	
<b>DISTRIBUTION OF LOANS</b>							
<b>Percentage of Gross Loans<sup>b</sup></b>							
48. Real estate loans . . . . .	29.26	30.06	38.65	34.48	35.87	43.83	
49. Loans to farmers . . . . .	6.62	2.04	11.63	12.67	11.29	13.71	
50. Commercial and industrial loans . . . . .	24.00	11.41	12.09	12.12	12.74	11.41	
51. Consumer loans to individuals . . . . .	20.58	23.08	32.41	33.43	27.41	25.98	
52. All other loans <sup>h</sup> . . . . .	19.53	33.39	5.20	7.29	12.67	5.05	
<b>OTHER RATIOS</b>							
53. Total capital accounts and reserves to total assets <sup>a</sup> . . . . .	11.86	10.99	11.13	11.87	13.42	11.86	
54. Time and savings deposits to total deposits . . . . .	33.82	26.28	55.46	54.11	65.81	69.46	
55. Interest on time and savings deposits to total time deposits . . . . .	2.98	2.92	3.72	3.64	3.86	4.04	
56. Income taxes to net income plus income taxes . . . . .	26.86	17.87	19.04	20.30	25.56	17.87	
57. Interest and fees on loans excluding Federal funds . . . . .	6.84	6.62	6.94	7.04	7.58	7.54	
<b>DOLLAR AMOUNTS IN THOUSANDS</b>							
58. Average total deposits . . . . .	\$ 3,396	\$ 3,620	\$ 3,275	\$ 2,956	\$ 3,171	\$ 3,292	
59. Average equity capital including all reserves . . . . .	\$ 474	\$ 417	\$ 413	\$ 386	\$ 469	\$ 454	

Notes are on page 10.

## Member Banks with Deposits of \$5 Million to \$10 Million

	Time deposits to total deposits						YOUR BANK
	Under 50 per cent		50-60 per cent		Over 60 per cent		
	Group Average	Highest Quartile	Group Average	Highest Quartile	Group Average	Highest Quartile	
<b>PROFITABILITY</b>	Number of banks						
	9	3	17	5	20	5	
<b>Percentage of Equity Capital Including All Reserves</b>							
1. Income after taxes and before securities gains (losses) <sup>a</sup>	11.01	10.62	9.11	13.28	9.94	13.12	
2. Net income	10.75	10.86	9.10	13.42	9.95	13.07	
<b>Percentage of Net Income</b>							
3. Cash dividends declared	39.65	19.51	60.45	24.81	22.08	25.04	
<b>SOURCES AND DISPOSITION OF INCOME</b>							
<b>Percentage of Total Assets</b>							
4. Total operating income	5.67	5.84	5.59	5.57	5.95	5.93	
5. Salaries, wages and fringe benefits	1.60	1.70	1.41	1.15	1.28	1.19	
6. Interest on deposits	1.27	.80	1.85	1.77	2.30	2.22	
7. Net occupancy expense of bank premises	.22	.28	.17	.12	.19	.14	
8. All other operating expenses	1.03	1.10	.86	.57	.91	.81	
9. Total operating expenses	4.14	3.89	4.30	3.62	4.70	4.37	
10. Income after taxes and before securities gains (losses) <sup>a</sup>	1.00	1.21	.84	1.30	.92	1.23	
11. Net income	.98	1.23	.84	1.31	.91	1.22	
<b>Percentage of Total Operating Income</b>							
12. Interest on U. S. Treasury securities	19.71	14.35	16.26	21.07	13.84	16.15	
13. Interest on securities of U. S. Govt. agencies & corporations	2.32	2.33	.70	.84	6.23	7.05	
14. Interest on obligations of States and political subdivisions	4.94	5.61	6.45	8.05	5.90	5.66	
15. Interest and dividends on all other securities	.42	.43	.35	.11	.91	.57	
16. Interest and fees on loans <sup>b</sup>	65.08	68.55	69.18	64.24	66.54	63.85	
17. All other operating income <sup>c</sup>	7.50	8.71	7.03	5.66	6.54	6.70	
18. Total operating income	100.00	100.00	100.00	100.00	100.00	100.00	100.00
19. Service charges on deposit accounts <sup>d</sup> (part of item 17)	5.20	5.56	4.74	4.10	4.59	5.09	
20. Trust department income <sup>d</sup> (part of item 17)	—	—	.51	—	—	—	
21. Salaries and wages	24.71	24.10	22.45	18.32	19.13	18.61	
22. Officer and employee benefits	3.80	5.35	2.93	2.53	2.31	1.63	
23. Interest on deposits	22.63	13.62	33.21	31.90	38.84	37.56	
24. Interest on borrowed money	.05	—	.06	.05	.10	.10	
25. Net occupancy expense of bank premises	4.04	5.03	3.26	2.21	3.38	2.49	
26. Provision for loan losses (net)	1.63	1.10	1.58	.18	1.10	.62	
27. All other operating expenses	16.14	17.76	13.44	9.86	14.03	12.81	
28. Total operating expenses	73.03	66.97	76.96	65.08	78.92	73.83	
29. Interest on capital notes and debentures <sup>d</sup> (part of item 27)	—	—	—	—	—	—	
30. Income before taxes and securities gains (losses)	26.96	33.02	23.03	34.91	21.07	26.16	
31. Income after taxes and before securities gains (losses) <sup>a</sup>	17.64	20.67	15.03	23.41	15.74	20.92	
32. Net securities gains (+) or losses (-) after tax effect	- .37	+ .45	+ .01	+ .31	- .65	- .10	
33. All other additions and subtractions (net) <sup>e</sup>	—	—	+ .01	—	+ .54	—	
34. Net income	17.26	21.12	15.06	23.73	15.63	20.81	
<b>RATES OF RETURN ON SECURITIES AND LOANS</b>							
<b>Return on Securities<sup>f</sup></b>							
35. Interest on U. S. Treasury securities	5.00	5.08	5.09	5.36	5.28	5.57	
36. Interest on securities of U. S. Govt. agencies & corporations	3.96	5.52	2.11	2.39	2.93	3.31	
37. Interest on obligations of States and political subdivisions	3.24	3.50	3.72	3.79	3.27	3.38	
38. Interest and dividends on all other securities	6.00	3.92	4.27	3.76	4.54	5.43	
<b>Return on Loans<sup>g</sup></b>							
39. Interest and fees on loans	8.45	7.60	7.52	7.89	7.51	7.73	
40. Net losses (-) or recoveries (+) on loans	- .14	+ .03	+ .01	‡	- .07	- .05	
<b>DISTRIBUTION OF ASSETS</b>							
<b>Percentage of Total Assets</b>							
41. U. S. Treasury securities <sup>f</sup>	21.14	16.32	17.78	21.87	14.66	17.38	
42. Securities of other U. S. Govt. agencies & corporations <sup>f</sup>	2.16	1.60	.58	.92	5.90	7.13	
43. Obligations of States and political subdivisions <sup>f</sup>	7.92	8.32	10.39	12.74	9.94	9.70	
44. All other securities <sup>f</sup>	.56	.66	.50	.19	1.08	.62	
45. Gross loans <sup>b</sup>	50.82	54.03	56.52	50.57	56.84	54.62	
46. Cash assets	15.41	16.88	12.41	12.84	9.82	9.14	
47. Real estate assets	1.68	2.02	1.56	.74	1.44	1.20	
<b>DISTRIBUTION OF LOANS</b>							
<b>Percentage of Gross Loans<sup>b</sup></b>							
48. Real estate loans	22.69	8.50	35.48	32.51	43.53	37.55	
49. Loans to farmers	1.83	1.04	7.75	10.93	6.67	6.00	
50. Commercial and industrial loans	22.89	26.23	14.25	11.16	11.62	13.47	
51. Consumer loans to individuals	35.41	49.41	27.59	30.23	26.55	32.01	
52. All other loans <sup>b</sup>	17.16	14.80	14.91	15.15	11.60	10.96	
<b>OTHER RATIOS</b>							
53. Total capital accounts and reserves to total assets <sup>h</sup>	9.21	11.43	9.45	10.08	9.91	9.55	
54. Time and savings deposits to total deposits	35.23	22.58	54.91	53.23	66.01	65.10	
55. Interest on time and savings deposits to total time deposits	4.07	4.12	3.79	3.79	3.94	3.81	
56. Income taxes to net income plus income taxes	29.66	34.14	32.82	30.83	18.47	14.04	
57. Interest and fees on loans excluding Federal funds	7.06	6.87	6.73	6.92	6.96	6.91	
<b>DOLLAR AMOUNTS IN THOUSANDS</b>							
58. Average total deposits	\$6,917	\$6,502	\$8,136	\$8,335	\$6,864	\$6,712	
59. Average equity capital including all reserves	\$ 709	\$ 861	\$ 859	\$ 955	\$ 767	\$ 716	

Notes are on page 10.



# Member Banks with Deposits

	Time deposits to total deposits			
	Under 50 per cent		50-55 per cent	
	Group Average	Highest Quartile	Group Average	Highest Quartile
<b>PROFITABILITY</b>	Number of banks . . . . .			
<b>Percentage of Equity Capital Including All Reserves</b>	19	5	22	6
1. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	10.26	11.44	10.34	12.99
2. Net income . . . . .	10.15	14.49	9.53	12.88
<b>Percentage of Net Income</b>				
3. Cash dividends declared . . . . .	31.93	19.33	23.69	15.11
<b>SOURCES AND DISPOSITION OF INCOME</b>				
<b>Percentage of Total Assets</b>				
4. Total operating income . . . . .	5.80	6.09	5.60	5.54
5. Salaries, wages, and fringe benefits . . . . .	1.57	1.54	1.41	1.18
6. Interest on deposits . . . . .	1.43	1.38	1.76	1.73
7. Net occupancy expense of bank premises . . . . .	.30	.32	.23	.17
8. All other operating expenses . . . . .	1.07	1.15	.95	.80
9. Total operating expenses . . . . .	4.39	4.39	4.36	3.89
10. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	.93	1.09	.91	1.28
11. Net income . . . . .	.92	1.34	.83	1.26
<b>Percentage of Total Operating Income</b>				
12. Interest on U. S. Treasury securities . . . . .	10.84	9.10	13.58	11.81
13. Interest on securities of U. S. Govt. agencies & corporations . . . . .	2.16	.49	4.35	2.41
14. Interest on obligations of States and political subdivisions . . . . .	8.53	8.17	9.02	11.42
15. Interest and dividends on all other securities . . . . .	.97	2.41	.43	.52
16. Interest and fees on loans <sup>b</sup> . . . . .	67.66	69.95	64.11	65.41
17. All other operating income <sup>c</sup> . . . . .	9.82	9.86	8.48	8.40
18. Total operating income . . . . .	100.00	100.00	100.00	100.00
19. Service charges on deposit accounts <sup>d</sup> (part of item 17) . . . . .	6.06	5.74	5.75	6.00
20. Trust department income <sup>d</sup> (part of item 17) . . . . .	2.38	—	1.23	—
21. Salaries and wages . . . . .	23.50	22.04	22.40	18.87
22. Officer and employee benefits . . . . .	3.46	2.68	2.71	2.61
23. Interest on deposits . . . . .	25.15	23.02	31.59	31.41
24. Interest on borrowed money . . . . .	.68	.31	.15	.11
25. Net occupancy expense of bank premises . . . . .	5.31	5.06	4.20	3.97
26. Provision for loan losses (net) . . . . .	2.21	3.12	2.20	2.00
27. All other operating expenses . . . . .	15.16	14.70	14.33	11.00
28. Total operating expenses . . . . .	75.51	70.95	77.60	70.00
29. Interest on capital notes and debentures <sup>d</sup> (part of item 27) . . . . .	—	—	—	—
30. Income before taxes and securities gains (losses) . . . . .	24.48	29.04	22.39	29.75
31. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	17.35	22.38	16.61	23.33
32. Net securities gains (+) or losses (-) after tax effect . . . . .	- 1.25	+ .13	- 1.11	- .49
33. All other additions and subtractions (net) <sup>e</sup> . . . . .	+ .01	—	- .31	+ .10
34. Net income . . . . .	16.11	22.52	15.19	22.94
<b>RATES OF RETURN ON SECURITIES AND LOANS</b>				
<b>Return on Securities<sup>f</sup></b>				
35. Interest on U. S. Treasury securities . . . . .	5.25	5.20	4.85	4.62
36. Interest on securities of U. S. Govt. agencies & corporations . . . . .	3.79	2.78	4.52	3.40
37. Interest on obligations of States and political subdivisions . . . . .	3.47	3.52	3.33	3.67
38. Interest and dividends on all other securities . . . . .	6.40	6.74	5.11	6.40
<b>Return on Loans<sup>g</sup></b>				
39. Interest and fees on loans . . . . .	7.58	8.49	7.48	8.08
40. Net losses (-) or recoveries (+) on loans . . . . .	- .19	- .15	- .08	- .10
<b>DISTRIBUTION OF ASSETS</b>				
<b>Percentage of Total Assets</b>				
41. U. S. Treasury securities <sup>f</sup> . . . . .	11.56	10.39	15.43	14.53
42. Securities of other U. S. Govt. agencies & corporations <sup>f</sup> . . . . .	2.30	.99	4.35	2.01
43. Obligations of States and political subdivisions <sup>f</sup> . . . . .	13.34	12.05	14.37	17.64
44. All other securities <sup>f</sup> . . . . .	.67	1.38	.39	.15
45. Gross loans <sup>b</sup> . . . . .	55.73	59.10	50.88	52.17
46. Cash assets . . . . .	14.16	13.70	12.25	11.38
47. Real estate assets . . . . .	1.54	1.67	1.56	1.60
<b>DISTRIBUTION OF LOANS</b>				
<b>Percentage of Gross Loans<sup>b</sup></b>				
48. Real estate loans . . . . .	23.19	20.60	41.59	40.40
49. Loans to farmers . . . . .	1.21	.78	1.64	2.37
50. Commercial and industrial loans . . . . .	25.19	33.51	19.63	17.60
51. Consumer loans to individuals . . . . .	30.77	23.79	25.92	22.89
52. All other loans <sup>b</sup> . . . . .	14.61	21.30	11.20	16.72
<b>OTHER RATIOS</b>				
53. Total capital accounts and reserves to total assets <sup>h</sup> . . . . .	9.51	9.79	8.72	9.99
54. Time and savings deposits to total deposits . . . . .	41.70	39.96	52.65	52.80
55. Interest on time and savings deposits to total time deposits . . . . .	4.02	4.01	3.79	3.76
56. Income taxes to net income plus income taxes . . . . .	20.98	17.87	17.92	20.29
57. Interest and fees on loans excluding Federal funds . . . . .	6.99	7.13	6.90	6.90
<b>DOLLAR AMOUNTS IN THOUSANDS</b>				
58. Average total deposits . . . . .	\$26,701	\$26,461	\$25,484	\$18,260
59. Average equity capital including all reserves . . . . .	\$ 2,854	\$ 2,925	\$ 2,427	\$ 2,090

Notes are on page 10.

# \$10 Million to \$50 Million

## Time deposits to total deposits

55-60 per cent		60-65 per cent		65-70 per cent		Over 70 per cent		YOUR BANK	
Group Average	Highest Quartile	Group Average	Highest Quartile	Group Average	Highest Quartile	Group Average	Highest Quartile		
32	8	33	9	23	6	32	8		
11.76	13.77	10.69	11.44	10.59	11.95	10.77	12.79	1.	
11.27	13.32	10.40	12.41	9.91	12.29	9.70	12.54	2.	
26.23	16.79	29.60	25.95	35.75	31.27	27.30	23.12	3.	
5.87	6.09	5.85	5.52	5.84	5.82	5.88	5.81	4.	
1.33	1.22	1.25	1.04	1.21	1.13	1.17	.96	5.	
2.02	2.00	2.18	2.02	2.35	2.25	2.58	2.49	6.	
.20	.19	.18	.16	.19	.16	.15	.13	7.	
.87	.78	.87	.69	.93	.85	.81	.60	8.	
4.44	4.20	4.50	3.93	4.70	4.41	4.73	4.19	9.	
.98	1.30	.89	1.01	.84	1.05	.84	1.13	10.	
.95	1.26	.86	1.10	.80	1.08	.77	1.11	11.	
13.62	11.72	10.15	11.69	11.52	10.17	12.77	16.62	12.	
1.46	.63	2.65	4.34	5.27	6.81	2.82	2.70	13.	
7.79	8.37	8.64	10.64	8.24	11.58	8.47	9.48	14.	
.55	.13	.20	.19	.37	.82	.58	.86	15.	
68.48	71.81	71.19	66.05	67.26	61.96	69.56	65.46	16.	
8.08	7.31	7.14	7.06	7.31	8.64	5.77	4.86	17.	
100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	18.
5.88	5.50	4.83	4.56	5.14	5.82	3.65	3.20	19.	
.43	.51	1.28	1.50	.81	1.52	.73	1.16	20.	
20.01	18.02	18.59	16.49	18.36	16.54	17.27	14.57	21.	
2.66	1.95	2.87	2.53	2.40	2.96	2.68	2.09	22.	
34.75	32.92	37.39	36.69	40.55	38.83	44.43	43.15	23.	
.17	.34	.21	.05	.28	.25	.14	.19	24.	
3.55	3.23	3.31	3.04	3.39	2.92	2.65	2.33	25.	
1.26	.75	1.32	1.08	2.04	1.27	1.61	.35	26.	
13.25	11.47	12.95	11.28	13.30	12.96	11.79	9.61	27.	
75.68	68.70	76.67	71.18	80.34	75.76	80.60	72.33	28.	
1.34	—	—	—	1.68	—	1.19	—	29.	
24.31	31.29	23.32	28.81	19.65	24.23	19.39	27.66	30.	
16.85	21.56	16.33	20.51	14.60	18.15	14.49	19.62	31.	
— .69	— .62	— 1.31	— .37	— .69	+ .58	— 1.25	— .42	32.	
+ .03	— .09	+ .05	— .08	— .08	— .01	— .01	— .06	33.	
16.19	20.85	15.07	20.14	13.83	18.74	13.22	19.12	34.	
5.33	5.30	4.88	5.00	5.38	4.89	5.17	5.23	35.	
3.09	3.94	7.30	5.29	4.82	6.29	4.18	3.69	36.	
3.37	3.30	3.73	3.81	3.47	3.66	3.89	3.52	37.	
6.04	3.40	5.26	5.43	5.03	7.31	7.54	9.40	38.	
7.38	7.59	7.22	6.79	7.57	8.01	7.26	7.10	39.	
— .11	— .09	— .08	— .10	— .20	— .16	— .10	— .07	40.	
14.91	13.35	11.99	12.95	12.43	12.01	13.96	16.73	41.	
1.57	.59	2.19	3.86	5.14	6.27	2.99	3.27	42.	
12.61	12.81	13.37	15.66	13.87	18.25	13.24	15.48	43.	
.62	.23	.29	.20	.45	.70	.54	.65	44.	
56.96	61.07	60.05	55.33	56.12	51.47	59.03	53.69	45.	
11.49	9.94	10.07	10.41	10.23	9.79	8.52	8.84	46.	
1.37	1.38	1.56	1.31	1.33	.96	1.36	1.02	47.	
40.73	40.61	39.31	45.79	45.05	44.32	45.14	47.25	48.	
2.08	3.49	2.36	1.14	2.06	.04	4.17	8.63	49.	
18.51	17.75	17.26	15.93	15.78	15.73	10.21	9.67	50.	
29.10	29.44	29.94	23.64	28.83	31.91	29.24	27.68	51.	
9.55	8.69	11.10	13.47	8.26	7.99	11.22	6.74	52.	
8.61	9.81	8.52	8.96	8.56	10.12	8.41	10.21	53.	
57.71	57.96	62.17	62.18	67.62	66.96	72.87	73.11	54.	
3.96	3.95	3.98	3.69	3.93	3.86	3.97	3.87	55.	
24.15	25.52	21.98	23.68	18.58	20.87	17.02	25.83	56.	
6.87	7.01	6.82	6.41	6.95	6.90	6.79	6.84	57.	
\$23,201	\$21,903	\$24,279	\$25,478	\$20,690	\$23,266	\$23,350	\$16,645	58.	
\$ 2,199	\$ 2,356	\$ 2,333	\$ 2,564	\$ 1,862	\$ 2,325	\$ 2,043	\$ 1,845	59.	

Notes are on page 10.



## Member Banks with Deposits of \$50 Million to \$150 Million

	Time deposits to total deposits						YOUR BANK
	Under 50 per cent		50-60 per cent		Over 60 per cent		
	Group Average	Highest Quartile	Group Average	Highest Quartile	Group Average	Highest Quartile	
<b>PROFITABILITY</b>	Number of banks . . . . .						
	6	3	22	6	27	7	
<b>Percentage of Equity Capital Including All Reserves</b>							
1. Income after taxes and before securities gains (losses)* . . . . .	12.90	12.94	11.02	13.14	11.02	13.28	
2. Net income . . . . .	12.81	12.99	10.65	13.00	11.08	13.43	
<b>Percentage of Net Income</b>							
3. Cash dividends declared . . . . .	36.13	29.17	39.53	40.63	35.52	35.62	
<b>SOURCES AND DISPOSITION OF INCOME</b>							
<b>Percentage of Total Assets</b>							
4. Total operating income . . . . .	6.01	5.37	5.96	6.13	6.02	5.95	
5. Salaries, wages, and fringe benefits . . . . .	1.49	1.17	1.42	1.43	1.31	1.18	
6. Interest on deposits . . . . .	1.61	1.48	1.94	1.86	2.43	2.36	
7. Net occupancy expense of bank premises . . . . .	.23	.21	.28	.23	.22	.19	
8. All other operating expenses . . . . .	.99	.85	.92	.79	.94	.83	
9. Total operating expenses . . . . .	4.32	3.72	4.58	4.32	4.91	4.57	
10. Income after taxes and before securities gains (losses)* . . . . .	1.18	1.37	.99	1.26	.86	1.07	
11. Net income . . . . .	1.17	1.37	.95	1.25	.86	1.08	
<b>Percentage of Total Operating Income</b>							
12. Interest on U. S. Treasury securities . . . . .	9.11	8.86	9.18	8.72	7.67	8.16	
13. Interest on securities of U. S. Govt. agencies & corporations . . . . .	.71	.93	1.54	1.88	1.99	.64	
14. Interest on obligations of States and political subdivisions . . . . .	12.82	20.82	11.44	13.11	10.95	14.18	
15. Interest and dividends on all other securities . . . . .	.38	.28	.45	.70	.43	.80	
16. Interest and fees on loans <sup>g</sup> . . . . .	63.21	59.05	65.96	62.75	70.48	67.84	
17. All other operating income <sup>h</sup> . . . . .	13.75	10.05	11.40	12.81	8.44	8.36	
18. Total operating income . . . . .	100.00	100.00	100.00	100.00	100.00	100.00	100.00
19. Service charges on deposit accounts <sup>d</sup> (part of item 17) . . . . .	6.14	7.13	5.72	5.50	4.45	4.40	
20. Trust department income <sup>e</sup> (part of item 17) . . . . .	5.99	—	3.66	5.88	1.50	1.67	
21. Salaries and wages . . . . .	20.77	18.24	20.52	19.75	18.80	16.72	
22. Officer and employee benefits . . . . .	3.94	3.84	3.39	3.60	2.94	3.02	
23. Interest on deposits . . . . .	26.73	27.48	32.82	30.51	40.79	39.97	
24. Interest on borrowed money . . . . .	1.00	1.56	.80	.56	.63	1.04	
25. Net occupancy expense of bank premises . . . . .	3.98	4.02	4.89	3.90	3.76	3.26	
26. Provision for loan losses (net) . . . . .	1.28	.47	1.07	.99	1.29	.79	
27. All other operating expenses . . . . .	14.29	13.55	13.45	11.20	13.33	11.73	
28. Total operating expenses . . . . .	72.02	69.18	76.97	70.54	81.57	76.56	
29. Interest on capital notes and debentures <sup>f</sup> (part of item 27) . . . . .	—	—	—	—	1.24	—	
30. Income before taxes and securities gains (losses) . . . . .	27.97	30.82	23.02	29.45	18.42	23.43	
31. Income after taxes and before securities gains (losses)* . . . . .	20.42	25.88	16.81	20.69	14.48	18.30	
32. Net securities gains (+) or losses (-) after tax effect . . . . .	+ .05	+ .09	- .68	- .13	- .13	‡	
33. All other additions and subtractions (net) <sup>a</sup> . . . . .	- .13	—	- .01	- .04	+ .15	+ .20	
34. Net income . . . . .	20.34	25.98	16.11	20.50	14.50	18.51	
<b>RATES OF RETURN ON SECURITIES AND LOANS</b>							
<b>Return on Securities <sup>f</sup></b>							
35. Interest on U. S. Treasury securities . . . . .	5.04	4.82	5.11	5.00	4.77	4.99	
36. Interest on securities of U. S. Govt. agencies & corporations . . . . .	3.56	3.15	5.09	6.12	5.26	2.95	
37. Interest on obligations of States and political subdivisions . . . . .	3.74	4.29	3.73	3.74	3.74	3.82	
38. Interest and dividends on all other securities . . . . .	11.16	5.54	7.31	8.97	6.10	8.09	
<b>Return on Loans <sup>g</sup></b>							
39. Interest and fees on loans . . . . .	7.38	7.19	7.57	8.28	7.51	7.91	
40. Net losses (-) or recoveries (+) on loans . . . . .	- .16	- .09	- .11	- .11	- .14	- .07	
<b>DISTRIBUTION OF ASSETS</b>							
<b>Percentage of Total Assets</b>							
41. U. S. Treasury securities <sup>f</sup> . . . . .	10.48	9.23	10.72	10.56	9.87	9.76	
42. Securities of other U. S. Govt. agencies & corporations <sup>f</sup> . . . . .	.92	1.37	1.46	1.91	1.44	.72	
43. Obligations of States and political subdivisions <sup>f</sup> . . . . .	16.72	25.28	18.13	21.33	17.30	22.11	
44. All other securities <sup>f</sup> . . . . .	.23	.27	.39	.47	.33	.33	
45. Gross loans <sup>g</sup> . . . . .	50.94	45.92	54.71	52.71	58.12	53.17	
46. Cash assets . . . . .	18.31	15.76	11.87	11.06	10.49	11.99	
47. Real estate assets . . . . .	1.01	1.11	1.40	1.18	1.45	.98	
<b>DISTRIBUTION OF LOANS</b>							
<b>Percentage of Gross Loans <sup>b</sup></b>							
48. Real estate loans . . . . .	21.63	28.05	39.99	36.84	40.04	32.81	
49. Loans to farmers . . . . .	.13	.26	.57	.31	1.11	1.56	
50. Commercial and industrial loans . . . . .	36.87	17.47	22.05	25.65	19.12	23.43	
51. Consumer loans to individuals . . . . .	24.85	33.97	29.19	34.93	32.80	33.54	
52. All other loans <sup>g</sup> . . . . .	16.50	20.24	8.18	4.25	6.91	8.64	
<b>OTHER RATIOS</b>							
53. Total capital accounts and reserves to total assets <sup>a</sup> . . . . .	9.84	10.66	9.13	9.82	8.20	8.33	
54. Time and savings deposits to total deposits . . . . .	35.99	35.86	54.88	52.66	65.62	62.76	
55. Interest on time and savings deposits to total time deposits . . . . .	5.27	5.05	4.10	4.09	4.23	4.34	
56. Income taxes to net income plus income taxes . . . . .	24.20	14.25	18.35	26.50	7.92	18.14	
57. Interest and fees on loans excluding Federal funds . . . . .	7.16	6.59	7.09	7.09	7.16	7.26	
<b>DOLLAR AMOUNTS IN THOUSANDS</b>							
58. Average total deposits . . . . .	\$96,059	\$86,059	\$107,058	\$120,347	\$87,637	\$108,702	
59. Average equity capital including all reserves . . . . .	\$10,334	\$11,224	\$ 11,216	\$ 13,459	\$ 7,874	\$ 10,382	

Notes are on page 10.



## Member Banks with Deposits of \$150 Million and Over

	Time deposits to total deposits						YOUR BANK
	Under 50 per cent		50-60 per cent		Over 60 per cent		
	Group Average	Highest Quartile	Group Average	Highest Quartile	Group Average	Highest Quartile	
<b>PROFITABILITY</b>	Number of banks . . . . .						
	22	6	18	5	6	3	
<b>Percentage of Equity Capital Including All Reserves</b>							
1. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	12.36	12.42	11.58	11.99	11.86	11.39	
2. Net income . . . . .	12.09	12.39	11.29	12.76	11.35	11.46	
<b>Percentage of Net Income</b>							
3. Cash dividends declared . . . . .	36.40	33.18	42.35	45.58	37.82	42.08	
<b>SOURCES AND DISPOSITION OF INCOME</b>							
<b>Percentage of Total Assets</b>							
4. Total operating income . . . . .	6.07	5.99	6.04	5.98	5.92	5.87	
5. Salaries, wages and fringe benefits . . . . .	1.49	1.29	1.40	1.39	1.30	1.22	
6. Interest on deposits . . . . .	1.51	1.40	2.00	1.89	2.37	2.43	
7. Net occupancy expense of bank premises . . . . .	.26	.23	.27	.29	.21	.19	
8. All other operating expenses . . . . .	1.21	1.00	1.15	.92	.89	.87	
9. Total operating expenses . . . . .	4.49	3.94	4.83	4.50	4.77	4.72	
10. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	1.04	1.34	.90	1.06	.85	.88	
11. Net income . . . . .	1.02	1.33	.88	1.15	.82	.89	
<b>Percentage of Total Operating Income</b>							
12. Interest on U. S. Treasury securities . . . . .	6.74	7.41	8.79	11.90	8.44	10.32	
13. Interest on securities of U. S. Govt. agencies & corporations . . . . .	.73	.27	.95	.11	.37	.07	
14. Interest on obligations of States and political subdivisions . . . . .	9.79	12.57	10.74	11.04	10.41	11.45	
15. Interest and dividends on all other securities . . . . .	.30	.42	.58	1.03	.89	.24	
16. Interest and fees on loans <sup>b</sup> . . . . .	71.41	70.41	69.61	66.89	71.34	70.12	
17. All other operating income <sup>c</sup> . . . . .	11.00	8.90	9.29	9.00	8.52	7.78	
18. Total operating income . . . . .	100.00	100.00	100.00	100.00	100.00	100.00	100.00
19. Service charges on deposit accounts <sup>d</sup> (part of item 17) . . . . .	4.36	3.31	4.52	4.43	4.03	4.71	
20. Trust department income <sup>d</sup> (part of item 17) . . . . .	3.46	2.72	2.22	2.31	2.91	1.14	
21. Salaries and wages . . . . .	20.94	18.02	19.63	19.80	18.76	18.15	
22. Officer and employee benefits . . . . .	3.61	3.63	3.65	3.50	3.06	2.63	
23. Interest on deposits . . . . .	25.00	23.62	33.24	31.69	40.21	41.40	
24. Interest on borrowed money . . . . .	4.29	3.80	3.47	1.03	1.06	.72	
25. Net occupancy expense of bank premises . . . . .	4.48	4.02	4.57	4.92	3.65	3.39	
26. Provision for loan losses (net) . . . . .	1.69	1.89	1.36	.65	1.23	1.24	
27. All other operating expenses . . . . .	13.84	10.61	13.92	13.51	12.47	12.83	
28. Total operating expenses . . . . .	73.87	65.62	79.87	75.12	80.46	80.38	
29. Interest on capital notes and debentures <sup>d</sup> (part of item 27) . . . . .	1.31	—	1.15	—	—	—	
30. Income before taxes and securities gains (losses) . . . . .	26.12	34.37	20.12	24.87	19.53	19.61	
31. Income after taxes and before securities gains (losses) <sup>a</sup> . . . . .	17.43	22.78	15.12	18.08	14.67	15.32	
32. Net securities gains (+) or losses (-) after tax effect . . . . .	- .57	- .07	- .20	+ 1.65	- .59	+ .06	
33. All other additions and subtractions (net) <sup>e</sup> . . . . .	+ .20	+ .05	- .02	—	+ .02	+ .04	
34. Net income . . . . .	17.06	22.75	14.88	19.73	14.10	15.43	
<b>RATES OF RETURN ON SECURITIES AND LOANS</b>							
<b>Return on Securities<sup>f</sup></b>							
35. Interest on U. S. Treasury securities . . . . .	4.99	4.76	5.60	5.60	5.28	5.53	
36. Interest on securities of U. S. Govt. agencies & corporations . . . . .	4.84	4.73	4.14	1.51	8.69	12.90	
37. Interest on obligations of States and political subdivisions . . . . .	3.85	4.11	3.77	3.64	3.56	3.57	
38. Interest and dividends on all other securities . . . . .	5.86	6.45	6.12	6.52	7.87	6.75	
<b>Return on Loans<sup>g</sup></b>							
39. Interest and fees on loans . . . . .	7.80	7.97	7.40	7.18	7.14	7.29	
40. Net losses (-) or recoveries (+) on loans . . . . .	- .17	- .19	- .13	- .05	- .09	- .14	
<b>DISTRIBUTION OF ASSETS</b>							
<b>Percentage of Total Assets</b>							
41. U. S. Treasury securities <sup>f</sup> . . . . .	8.06	9.78	9.79	12.57	9.46	11.13	
42. Securities of other U. S. Govt. agencies & corporations <sup>f</sup> . . . . .	.69	.23	.89	.08	.35	.05	
43. Obligations of States and political subdivisions <sup>f</sup> . . . . .	14.99	17.29	16.98	17.80	17.14	18.75	
44. All other securities <sup>f</sup> . . . . .	.28	.98	.48	.59	.76	.20	
45. Gross loans <sup>b</sup> . . . . .	57.89	54.76	57.54	55.51	59.69	56.94	
46. Cash assets . . . . .	14.96	15.11	11.38	11.20	10.01	10.82	
47. Real estate assets . . . . .	1.50	1.06	1.50	1.16	1.38	1.15	
<b>DISTRIBUTION OF LOANS</b>							
<b>Percentage of Gross Loans<sup>b</sup></b>							
48. Real estate loans . . . . .	23.66	19.44	37.47	38.50	41.75	39.97	
49. Loans to farmers . . . . .	.21	.24	.39	.29	.92	1.61	
50. Commercial and industrial loans . . . . .	38.42	47.99	24.62	20.95	19.10	21.33	
51. Consumer loans to individuals . . . . .	22.91	22.93	27.57	31.17	31.53	30.43	
52. All other loans <sup>b</sup> . . . . .	14.77	9.38	9.93	9.06	6.67	6.65	
<b>OTHER RATIOS</b>							
53. Total capital accounts and reserves to total assets <sup>a</sup> . . . . .	11.06	11.04	8.48	9.14	7.60	7.84	
54. Time and savings deposits to total deposits . . . . .	40.04	35.36	55.74	55.85	63.87	63.65	
55. Interest on time and savings deposits to total time deposits . . . . .	4.51	4.84	4.26	3.91	4.19	4.27	
56. Income taxes to net income plus income taxes . . . . .	27.92	32.09	10.93	23.04	19.55	18.55	
57. Interest and fees on loans excluding Federal funds . . . . .	7.49	7.57	7.27	7.10	7.00	7.15	
<b>DOLLAR AMOUNTS IN THOUSANDS</b>							
58. Average total deposits . . . . .	\$480,687	\$415,581	\$424,462	\$254,464	\$254,306	\$289,402	
59. Average equity capital including all reserves . . . . .	\$ 47,036	\$ 52,666	\$ 40,217	\$ 25,474	\$ 21,690	\$ 25,444	

Notes are on page 10.

## NOTES TO TABLES

- <sup>a</sup> Excludes minority interest in operating income, if any.
- <sup>b</sup> Loans include Federal funds sold and securities purchased under agreements to resell.
- <sup>c</sup> Includes net income on trading account securities.
- <sup>d</sup> Averages exclude banks not reporting these items, or reporting negligible amounts. Ratios are not shown when fewer than three banks comprise the group.
- <sup>e</sup> Net of tax effect. Includes minority interest in operating income, if any.
- <sup>f</sup> Excludes trading account securities.
- <sup>g</sup> Denominator is average of total loans for the 15 calendar days ending with each call date. Loans include Federal funds sold and securities purchased under agreements to resell.
- <sup>h</sup> Total capital accounts include capital notes and debentures, and all valuation reserves.
- <sup>†</sup> Less than .01 per cent.
- <sup>\*</sup> Excludes two member banks whose ratios would have distorted the averages.
- <sup>\*\*</sup> Banks headquartered in Manhattan with deposits over \$1 billion.

### Explanatory Remarks

All ratios are expressed in percentages and are arithmetic averages of the ratios of individual banks in each category, rather than ratios based on aggregate dollar figures. Ratios may not add to totals because of rounding. Condition report figures used are averages of amounts reported for June 30, 1969 and December 31, 1969.

The column headed "Highest Quartile" indicates average ratios for those banks in the top 25 per cent (rounded up) when ranked by the ratio of net income to total assets (ratio 11). To maintain confidentiality, the quartile consists of at least three banks.